FORT HAYS STATE UNIVERSITY

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CONTRACT AWARD

Date of Award:	June 21, 2011
Contract Number:	87214
Replaces Contract:	08926
Buyer Telephone: E-Mail Address: Web Address:	Kathy Herrman 785-628-4251 purchasing@fhsu.edu http://www.fhsu.edu/purchasing /
Item:	**Student Loan Billing Services**
Agency:	Fort Hays State University
Term of Contract:	Beginning on the Date of Award through June 1, 2016 with an additional optional term of five (5) years.
Contractors:	EDUCATIONAL COMPUTER SYSTEMS, INC. / ECSI 181 Montour Run Road Coraopolis, PA 15108 Contacts: Jim McDonald/Director of Sales or Nick Battaglia/CFO Phone: (800) 437-6931 Fax: (866) 291-5384 Email: jmcdonald@ecsi.net nickbattaglia@ecsi.net
Prices:	See Attached
Scope:	This contract shall cover Student Loan Billing Services for Fort Hays State University during the contract period referenced above.
Political Subdivisions:	Pricing is available to the political subdivisions of the State of Kansas.

The above referenced contract award was recently posted to the Fort Hays State University Internet website. The document can be downloaded by going to the following website:
http://www.fhsu.edu/ purchasing/

CONDITIONS

Conditions of Contract: The following terms and conditions of award are incorporated into the contract by reference and include: DA-45/146a; specifications and conditions of the proposal including any addenda; vendor's response, including any addenda, appendices and exhibits.

Order of Preference: Any conflict to the provisions of this contract and the documents incorporated by reference shall be determined by the following priority order:
a. State of Kansas Contract Provisions Attachment DA-45/146a;
b. Written modifications and addenda to the executed contract;
c. This contract document;
d. The above referenced Request for Proposal (RFP) including any addenda;
e. Contractors response including any addenda, appendices and exhibits.

Federal, State and Local Taxes-Governmental Entity: Unless otherwise specified, the bid response price shall include all applicable federal, state and local taxes. The successful vendor shall pay all taxes lawfully imposed on it with respect to any product or service delivered in accordance with this contract. The State of Kansas is exempt from state sales or use taxes and federal excise taxes for direct purchases.

The University makes no representation as to the exemption from liability of any tax imposed by any governmental entity on the Contractor.

Termination for Cause: The FHSU Purchasing Director may terminate this contract, or any part of this contract, for cause under any one of the following circumstances:

- the Contractor fails to make delivery of goods or services as specified in this contract; or
- the Contractor provides substandard quality and/or workmanship;
- the Contractor fails to perform any of the provisions of this contract, or so fails to make progress as to endanger performance of this contract in accordance with its terms.

The FHSU Purchasing Director shall provide Contractor with written notice of the conditions endangering performance. If the Contractor fails to remedy the conditions within ten (10) days from the receipt of the notice (or such longer period as University may authorize in writing), the FHSU Purchasing Director shall issue the Contractor an order to stop work immediately. Receipt of the notice shall be presumed to have occurred within three (3) days of the date of the notice.

Termination for Convenience: The FHSU Purchasing Director may terminate performance of work under this contract in whole or in part whenever, for any reason, the FHSU Purchasing Director shall determine that the termination is in the best interest of Fort Hays State University. In the event that the FHSU Purchasing Director elects to terminate this contract pursuant to this provision, it shall provide the Contractor written notice at least thirty (30) days prior to the termination date. The termination shall be effective as of the date specified in the notice. The Contractor shall continue to perform any part of the work that may have not been terminated by the notice.

Notices: All notices, demands, requests, approvals, reports, instructions, consents or other communications (collectively "notices") which may be required or desired to be given by either party to the other shall be **IN WRITING** and addressed as follows:

Fort Hays State University
Purchasing Office
601 Park Street Sheridan Hall Rm 318
Hays, KS 67601

or to any other persons or addresses as may be designated by notice from one party to the other.

Student Loan Billing Services Fort Hays State University Scope of Work:
The University requires ECSI to perform services relating to the University's Perkins, National Direct Student Loan, multiple Institutional and Foundation Loan programs.

COSTING LINES

Line	Description	UOM	QTY	Unit	Extended
1	**FHSU Enrolled Status Monthly Service Fee**	Ea	1	**$0.05**	**$0.05**
2	**FHSU On-Line Entrance Interviews Monthly Service Fee**	Lot	1	**$0.00**	**$0.00**
3	**FHSU On-Line Promissory Note with eSignature Monthly Service Fee**	Lot	12	**$0.25**	**$3.00**
4	**FHSU Paper Promissory Notes Monthly Service Fee**	Ea	1	**$0.00**	**$0.00**
5	**FHSU Disbursement Disclosure Letters Monthly Service Fee**	Ea	1	**$0.05**	**$0.05**
6	**FHSU Grace Status Monthly Service Fee**	Ea	1	**$0.67**	**$0.67**
7	**FHSU On-Line Exit Interviews Per Occurrence Fee**	Ea	1	**$0.15**	**$0.15**
8	**FHSU Repayment Status Monthly Service Fee**	Ea	1	**$0.78**	**$0.78**
9	**FHSU Deferred Status Monthly Service Fee**	Ea	1	**$0.78**	**$0.78**
10	**FHSU Special Handling Status Monthly Service Fee**	Ea	1	**$0.00**	**$0.00**
11	**FHSU Postponement Status Monthly Service Fee**	Ea	1	**$0.78**	**$0.78**
12	**FHSU Collection Agency Status Monthly Service Fee**	Ea	1	**$0.78**	**$0.78**
13	**FHSU Paid in Full (Small Balance Adjustments for Non-Collection Agency Accounts, Web Prom Notes Stamped "Paid") Monthly Service**	Ea	1	**$0.00**	**$0.00**
14	**FHSU Assigned to U.S. Department of Education (Government Assignment/553 Form)Monthly Service Fee**	Ea	1	**$0.00**	**$0.00**
15	**FHSU History/Profile of Accounts Monthly Service Fee**	Ea	1	**$0.00**	**$0.00**
16	**FHSU Due Diligence Notifications Monthly Service Fee**	Ea	1	**$0.00**	**$0.00**
17	**FHSU Cohort Letters Per Occurrence Fee**	Ea	1	**$1.00**	**$1.00**
18	**FHSU 60-day Collection Letters Per Occurrence Fee**	Ea	1	**$0.00**	**$0.00**
19	**FHSU 90-day Collection Letters Per Occurrence Fee**	Ea	1	**$1.00**	**$1.00**
20	**FHSU 120-day Collection Letters Per Occurrence Fee**	Ea	1	**$1.00**	**$1.00**
21	**FHSU 60-day Due Diligence Telephone Call Per Occurrence Fee**	Ea	1	**$1.00**	**$1.00**
22	**FHSU 90-day Due Diligence Telephone Call Per Occurrence Fee**	Ea	1	**$1.00**	**$1.00**
23	**FHSU 120-day Due Diligence Telephone Call Per Occurrence Fee**	Ea	1	**$1.00**	**$1.00**
24	**FHSU NSLDS Reporting (Borrowers) Monthly Service Fee**	Ea	1	**$0.00**	**$0.00**
25	**FHSU National Student Loan Clearing House Monthly Service Fee**	Ea	1	**$0.00**	**$0.00**
26	**FHSU Credit Bureau Reporting Monthly Service Fee**	Ea	1	**$25.00**	**$25.00**
27	**FHSU E-OSCAR Services for Credit Bureau Disputes (AUDs & ACDVs) Monthly Service Fee**	Ea	1	**$6.00**	**$6.00**
28	**FHSU Red Flag Services Monthly Service Fee**	Ea	1	**$50.00**	**$50.00**
29	**FHSU REG Z Package Services Monthly Service Fee**	EA	1	**$5.00**	**$5.00**
30	**FHSU Skip Tracing Services Per Occurrence Fee**	Ea	1	**$1.25**	**$1.25**
31	**FHSU Cancellation Letters Per Occurrence Fee**	Ea	1	**$1.00**	**$1.00**
32	**FHSU Small Balance Statements Monthly Service Fee**	Ea	1	**$0.78**	**$0.78**
33	**FHSU On Line Access - Data and Reports Fee**	Ea	1	**$150.00**	**$150.00**
34	**FHSU Ability to View Current Account Status and Activity Fee**	Ea	1	**$0.00**	**$0.00**
35	**FHSU On-Line Forms Fee**	Ea	1	**$0.00**	**$0.00**
36	**FHSU Unlimited Real-Time System Access (24x7) - Zero Downtime Customer Service Fee**	Ea	1	**$0.00**	**$0.00**

Line	Description	UOM	QTY	Unit	Extended
37	FHSU Unlimited Customer Service (7:00 am - 7:00 pm CST) Customer Service Fee.	Ea	1	$0.00	$0.00
38	FHSU Automated Phone System or Voice mail Customer Service Fee	Ea	1	$0.00	$0.00
39	FHSU Automated Phone System or Voice mail Feature Fee	Ea	1	$0.00	$0.00
40	FHSU Fully Integrated and Interactive Website (Updated Daily) Feature Fee	Ea	1	$0.00	$0.00
41	FHSU Remittance Statement & Check Imaging, Scanning, and Storage Feature Fee	Ea	1	$0.00	$0.00
42	FHSU Electronic Billing Statement Per Occurrence Fee	Ea	1	$0.55	$0.55
43	FHSU Paper Billing Statement Per Occurrence Fee	Ea	1	$0.00	$0.00
44	FHSU eBilling Statements (Stored on Website Forever) Fee	Ea	1	$0.00	$0.00
45	FHSU Payment Coupon Book PER OCCURRENCE Fee	Ea	1	$0.00	$0.00
46	FHSU Payment Option via Paper Check PER OCCURRENCE Fee	Ea	1	$0.00	$0.00
47	FHSU ePayment Options via ACH, eCheck and/or Credit Card PER OCCURRENCE Fee	Ea	1	$0.00	$0.00
48	FHSU Courtesy Email Service for Payment Processing Confirmation PER OCCURRENCE Fee	Ea	1	$0.00	$0.00
49	FHSU Accumail U.S. Postal Corrective Software + Postal Pre-Sort PER OCCURRENCE Fee	Ea	1	$0.00	$0.00
50	FHSU 90-day Grace Audit Notices Federal Due Diligence Service Per Occurrence Fee	Ea	1	$0.00	$0.00
51	FHSU 150-day Grace Audit Notices Federal Due Diligence Service Per Occurrence Fee	Ea	1	$0.00	$0.00
52	FHSU 240-day Grace Audit Notices Federal Due Diligence Service Per Occurrence Fee	Ea	1	$0.00	$0.00
53	FHSU Past Due Notices Federal Due Diligence Service Per Occurrence Fee	Ea	1	$0.00	$0.00
54	FHSU 60-day Final Demand Notice Federal Due Diligence Service Per Occurrence Fee	Ea	1	$0.00	$0.00
55	FHSU Pre-Acceleration & Acceleration Letters Federal Due Diligence PER OCCURRENCE Fee	Ea	1	$0.00	$0.00
56	FHSU Collection Agency Placement & Retraction Federal Due Diligence Service Fee	Ea	1	$0.00	$0.00
57	FHSU Fully Integrated Collection Module for In-House Collections Federal Due Diligence Service Fee	Ea	1	$0.00	$0.00
58	FHSU Automatic Tickler/Review System Federal Due Diligence Service Fee	Ea	1	$0.00	$0.00
59	FHSU NSLDS Reporting Services (99.9% Error-Free Rating) Federal Due Diligence Service Fee	Ea	1	$0.00	$0.00
60	FHSU National Student Loan Clearinghouse Deferment Processing Federal Due Diligence Service Fee	Ea	1	$0.00	$0.00
61	FHSU Registration File Match Interface for Exit Purposes Fee	Ea	1	$0.00	$0.00
62	FHSU Graduation File Match Interface for Exit Purposes Fee	Ea	1	$0.00	$0.00
63	FHSU Clearinghouse File Match Interface for Exit Purposes Fee	Ea	1	$0.00	$0.00
64	FHSU New Loans & Advances Interface Fee	Ea	1	$0.00	$0.00
65	FHSU Accounting Feed / General Ledger Interface Fee	Ea	1	$0.00	$0.00
66	FHSU Holds on Transcripts/Diplomas Indicator based on Delinquency PER OCCURRENCE Fee	Ea	1	$0.00	$0.00
67	FHSU Holds on Transcripts/Diplomas Indicator based on Unsigned Exits PER OCCURRENCE Fee	Ea	1	$0.00	$0.00
68	FHSU SID# Download Interface Fee	Ea	1	$0.00	$0.00
69	FHSU School Email Address Download Interface Fee	Ea	1	$0.00	$0.00
70	FHSU New Interface Development Fee	Ea	1	$0.00	$0.00

Line	Description	UOM	QTY	Unit	Extended
71	FHSU On-Line Management Report Via Report Menu Fee	Ea	1	$0.00	$0.00
72	FHSU Available On-Line Management Reports via Website in PDF & MS Excel Format Fee	Ea	1	$0.00	$0.00
73	FHSU Annual CD-Rom Management Reports Fee	Ea	1	$0.00	$0.00
74	FHSU AD Hoc Management Reporting Capabilities Fee	Ea	1	$0.00	$0.00
75	FHSU New Management Report Development Fee	Ea	1	$0.00	$0.00
76	FHSU Ability to Instantly Produce/Generate Custom Letters Feature Fee	Ea	1	$0.00	$0.00
77	FHSU Ability to Instantly Produce/Complete Exit Interview Packets Feature Fee	Ea	1	$0.00	$0.00
78	FHSU Ability to Instantly Produce/Complete LVC Forms Feature Fee	Ea	1	$0.00	$0.00
79	FHSU Ability to Instantly Produce/Complete Government Assignment Forms Feature Fee.	Ea	1	$0.00	$0.00
80	FHSU Ability to Instantly Produce/Complete Government 553 Disability Forms Feature Fee.	Ea	1	$0.00	$0.00
81	FHSU ONLY Automated Clearing House Transfers Banking Service Per Occurrence Fee.	Ea	1	$0.00	$0.00
82	FHSU Automated Clearing House Transfers Banking Service Per Occurrence Fee.	Ea	1	$0.00	$0.00
84	FHSU Exit Interviews web generated (semi-annual & monthly) and Exit Interviews, Paper Packet Mailed - Annual Service Fee.	Ea	1	$0.00	$0.00
85	FHSU Annual Statements - Annual Service Fee	Ea	1	$0.00	$0.00
86	FHSU TRA Reporting - Borrower & IRS, 1098-E's (Incl. Form Web Service & Customer Phone Support)Annual Service Fee	Ea	1	$1.00	$1.00
87	FHSU Exit Notification Letter Services (includes U.S. Postage) Fee Per Letter	Ea	1	$1.00	$1.00
88	FHSU Exit Notification Postcard Services (includes U.S. Postage) Fee Per Postcard	Ea	1	$0.80	$0.80
89	FHSU Exit Notification Email Services Fee	Ea	1	$0.25	$0.25
90	FHSU eDisclosure (EDS) In School Borrower Per Occurrence Fee	Ea	1	$0.05	$0.05
91	FHSU eDisclosure Postcard Services (includes U.S. Postage) Per Occurrence Fee	Ea	1	$0.80	$0.80
92	FHSUDRAP & / or Default Prevention Services (DPS) Per Occurrence Fee	Ea	1	$25.00	$25.00
93	FHSU Cohort Reduction Letters (includes U.S. Postage) Per Occurrence Fee	Ea	1	$1.00	$1.00
94	FHSU Custom Letter Services (includes U.S. Postage) Per Occurrence Fee	Ea	1	$1.00	$1.00
95	FHSU Custom Postcard Services (includes U.S. Postage) Per Occurrence Fee	Ea	1	$0.80	$0.80
96	FHSU Custom Automated Phone Calls Per Occurrence Fee	Ea	1	$1.00	$1.00
97	FHSU Custom Email Services Including Mass Email Ability Per Occurrence Fee	Ea	1	$0.25	$0.25
98	FHSU Foreign Air Mail Postage Per Occurrence Fee	Ea	1	$0.98	$0.98
99	FHSU Paid-In-Full Thank You Letter Services (includes U.S. Postage) Per Occurrence Fee	Ea	1	$1.00	$1.00
100	FHSU Delinquent Receivable Billing & Processing Per Occurrence Fee	Ea	1	$1.25	$1.25
101	FHSU Perpetual Billing Services Per Occurrence Fee	Ea	1	$0.44	$0.44
102	FHSU Tuition Payment Plan Administration Per Occurrence Fee	Ea	1	$50.00	$50.00
103	FHSU 1098-T Printing, Mailing & Web Service Per Occurrence Fee	Ea	1	$0.72	$0.72
104	FHSU Holds - Placing and Releasing Per Occurrence Fee	Ea	1	$0.00	$0.00
105	FHSU Bankruptcies Processed Per Occurrence Fee	Ea	1	$0.00	$0.00

Line	Description	UOM	QTY	Unit	Extended
106	**FHSU Commission Payments for Collection Agencies & State Setoff Per Occurrence Fee**	Ea	1	**$0.00**	**$0.00**
107	**FHSU Payment for the Service Provider Per Occurrence Fee**	Ea	1	**$0.00**	**$0.00**
108	**FHSU Reporting for State Per Occurrence Fee**	Ea	1	**$0.00**	**$0.00**
109	**FHSU Year End Reports including FISAP & AOR Per Occurrence Fee**	Ea	1	**$0.00**	**$0.00**
110	**FHSU Reconciliation of Funds rec'd Daily from Service Provider Per Occurrence Fee**	Ea	1	**$0.00**	**$0.00**
111	**FHSU Processing of Paid in Full Accounts Per Occurrence Fee**	Ea	1	**$0.00**	**$0.00**
112	**FHSU Processing of Refund Checks Per Occurrence Fee**	Ea	1	**$5.00**	**$5.00**
113	**FHSU Processing of ACH Refund Per Occurrence Fee**	Ea	1	**$3.00**	**$3.00**
114	**FHSU Processing of Pre-Paid Debit Cards Refund Per Occurrence Fee**	Ea	1	**$2.00**	**$2.00**
115	**FHSU Conversion Service Fee**	Ea	1	**$0.00**	**$0.00**
116	**FHSU Training Service Fee**	Ea	1	**$0.00**	**$0.00**
117	**FHSU Credit Card Service Fee (Define Clearly) Service Fee**	Ea	1	**$0.00**	**$0.00**
118	**FHSU Award Letter Services (includes Postage) Per Occurrence Fee**	Ea	1	**$1.00**	**$1.00**
119	**FHSU Award Postcard Services (includes Postage) Per Occurrence Fee**	Ea	1	**$0.80**	**$0.80**
120	**FHSU Award Email Services Per Occurrence Fee**	Ea	1	**$0.25**	**$0.25**
121	**FHSU On-Line TAX Forms Fee**	Ea	1	**$0.45**	**$0.45**
122	**FHSU LOCK BOX Banking Service Per Occurrence Fee.**	Ea	1	**$0.00**	**$0.00**