



[Contract Overview](#)
[Print Page](#)



Discount/How to Order

Southwest Contract Discount/How To Order

Terms and Conditions :

Contract Effective Dates : Aligned with NAU Contract. 6/01/2009 - 3/06/2013

Prices/Discounts : Click [here](#) for discount structure.

Place Orders With : Please identify yourself as an E&I member and Reference Contract Number M500432

Mr. Lee Thompson
Southwest Contract
17 Professional Drive
Temple, Texas 76504

Phone: 254-742-0061
Fax: 254-742-0832
Website: www.southwestcontract.com
Email: leesr@swcontract.com

Federal ID Number : 74-2895211

Credit Cards Accepted : Visa and MasterCard

Payment Terms : Net 30 Days

Invoicing By : Southwest Contract

Delivery Terms : 6-8 Weeks ARO (After Receipt of Order)

Return Policy : Contact Mr. Lee Thompson Sr. @ 254-742-0061

Claims : All Claims For Damaged Goods or Short Shipments Must Be Received In Writing Within 30 Days

Warranty : All Equipment and Furnishings shall have an onsite parts, labor and travel warranty of 10 years

Request Literature : marketinglit@eandi.org

Contract Number : CNR-01232 (Reference M500432)

Note : When placing orders, please identify yourself as an E&I Member. The information contained herein is confidential and proprietary to E&I and its members and is not to be shared with any third party.

All pricing and contract terms are strictly confidential and recipients are not authorized to disclose such information to competing suppliers or use it in negotiations with existing or potential suppliers.



[Close](#)

SOUTHWEST CONTRACT

PRICES/DISCOUNTS: Discount structure and tiered discounts will be as follows:

Category	Installed %	Drop Shipped %
Beds-lofts	53%	55%
Beds- platform	52%	54%
Beds – spare parts	40%	50%
Dresser w/lock options (3 Drawer)	54%	56%
Dresser – spare parts	48%	50%
Desk w/lock options (single pedestal)	52%	54%
Desk – spare parts	48%	50%
Bookcase (3 shelf)	53%	57%
Bookcase – spare parts	48%	50%
Storage Cabinet	48%	52%
Storage Cabinet- spare parts	48%	50%

Additional Discounts will be offered in addition to discounts listed above in a tiered structure as follows:

Tiered Discounts:

Tier I: > \$250K - <\$500K 6%

Tier II :> \$501K - <\$1M 11%

Tier III: \$1M - <\$2M 13%

Discount from entire catalog:

Installed: 45%

Drop shipped: 49%

In addition, tiered Discounts from entire catalog will be the same as stated above.

Performance Bonds and Payment Bonds if required shall be provided at 1.2% on total dollar amount of the purchase order. Percentage provided is based on a bond of \$500,000 to \$1,000,000. Smaller bonds may require a slightly higher percentage.