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Southwest Contract Discount/How To Order

Terms and Conditions :

Contract Effective Dates : 03/01/2014 – 02/28/2019
 Remaining 1 – 5 year renewal

Prices/Discounts : Pricing is based on a discount off of the Manufacturer's List Price.

There is a discount for furniture that is installed and a discount for drop shipped orders. Use the link below to access the discount structure and product catalog.

Click [here](#) for discount structure

Click [here](#) for Product Catalog

Click [here](#) for a parts price list

Volume Discounts will be applied on the net price after the base percentage discount (as listed above) is applied in a tiered structure as follows:

Tiered Discounts*:		
Tier I	> \$150K - <\$250K	3%
Tier II	> \$250k - <\$500K	7%
Tier III	> \$500K - <\$750K	11%
Tier IV	> \$750K - <\$1M	Negotiated discount starting at 13%
Tier V	> \$1M	Negotiated discount starting at 15%

* Tiered Discounts for both delivered and installed or Drop shipped with no installation - Applies to base categories and entire catalog. Volume discounts applied on the net price after the base percentage discount is applied.

Performance and payment Bonds - Performance and payment bonds if required shall be provided at 1.35% on the total dollar amount of the purchase order. Bonds under \$500,000 may require a negotiated amount as smaller bonds are more expensive to secure.

Removal of furniture - This must be a negotiated amount once the scope of the removal is detailed along with the disposition of the removed items. Southwest Contract has removed free standing items and built-in items so the scope is critical before providing a cost of removal.

Mattress Recycling - This must be a negotiated amount once the scope of the removal and quantity to be recycled are known on the project.

Furniture Disposal - Southwest Contract has sources that will take the old furniture but it depends on the region of the country and the condition of items wanting to be disposed.

Leasing/Financing – Southwest Contract suggests, recommends, and assists with the coordination of leasing and financing with a third party. Please contact First Financial Capital, Ms. Laura Campbell, 949.614-1635 for more information.

Construction Projects - If a member institution is the end-user, Southwest Furniture will extend the contract discounts to the GC or Contractor.

Place Orders With : Please identify yourself as an E&I member and Reference Contract Number CNR01354

Supplier contact:

Mr. Lee Thompson

Southwest Contract
17 Professional Drive
Temple, Texas 76504

Phone: (254) 742-0061

Fax: (254) 742-0832

Website: www.southwestcontract.com

Email: leesr@swcontract.com

Federal ID Number : 74-2895211

Credit Cards Accepted : MasterCard and Visa

Payment Terms : Net 30 Days

Invoicing By : Southwest Contract

Delivery Terms : F.O.B. Destination Prepaid and Added
6-8 Weeks ARO (After Receipt of Order)

Return Policy : Contact Mr. Lee Thompson Sr. at (254) 742-0061

Claims : All Claims For Damaged Goods or Short Shipments Must Be Received In Writing Within 30 Days

Warranty : All beds, desks, chests, bookcases, wardrobes, storage cabinets, nightstands and other Casegoods carry a 25 year warranty against Manufacturing defects. Seating, lounge items, occasional tables and other related items carry a 10 year warranty. Should it prove that there is a defect in our product, such defect will be cured by prepaid shipment of the part or entire product, as the case may be, at no cost to the customer. This guarantee excludes abnormal or abusive use of the furniture. It also excludes foam and fabric. Other exclusions include wood parts subjected to extreme temperature or environmental changes.

Request Literature : marketinglit@eandi.org

Contract Number : CNR01354

RFP Number : 683194

Installation Info : Contact Southwest Furniture

Note : When placing orders, please identify yourself as an E&I Member. The information contained herein is confidential and proprietary to E&I and its members and is not to be shared with any third party.

All pricing and contract terms are strictly confidential and recipients are not authorized to disclose such information to competing suppliers or use it in negotiations with existing or potential suppliers.



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