

# MANAGEMENT

### WHAT IS MANAGEMENT?

Do you find yourself wondering what makes an organization run smoothly? Is owning your own business or being the CEO of a company your dream job? Are you interested in connecting an organization's most important asset (people) to products and services produced through value-added activities? If you answered 'yes' to any of these questions, you should check out the Department of Management at Fort Hays State University.

### RELATED CAREER TITLES

Account Executive	Credit and Collections Manager	Insurance Agent/Broker	Outside Property Agent
Advertising Executive	Database Administrator	International Business Manager	Payroll Officer
Airport Manager	Department Store Manager	Job Analyst	Personnel Manager
Bank Manager	Director, Career Services	Labor Relations Manager	Personnel Recruiter
Bank President	Director, Food Services	Lean Enterprise Manager	Plant Manager
Benefits Manager	Director, Recreation	Logistics Scheduler	Production Manager
Branch Manager-Any Industry	Employment Agency Counselor	Management Accountant	Production Superintendent
Business Credit/Loan Administrator	Employment Counselor	Management Analyst	Promotions Manager
Chamber of Commerce President	Entertainment Agent	Manager Trainee	Property Manager
City Manager	Entrepreneur	Manager, Administrative Services	Provisioning Manager
Commodity - Industry Analyst	Excellence Manager	Manufacturing Supervisor	Public Relations Specialist
Communications Officer	Facilities Manager	Market Information Specialist	Public Utilities Manager
Compensation/Benefits Administrator	Financial Aid Director	Market Research Analyst	Purchasing Agent
Computer Operations Supervisor	Government Services Administrator	Media Planner	Purser
Construction Supervisor	Health Services/Hospital Admin.	Mortgage Loan Officer	Quality Control Auditor
Consultant	Hospital/HMO Administrator	Nursing Home Administrator	Quality Management
Consumer Credit/Loan Officer	Hotel/Motel Manager	Occupational Analyst	Real Estate Agent
Contract Administrator	Human Resource Manager	Operations Manager	Recreation Manager
Corporate Trainer	Industrial Relations Director	Organizational Development Specialist	

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## WHAT CAN I DO WITH A MAJOR IN...?

### RELATED CAREER TITLES (CONTINUED)

Reports Analyst	Telecommunications System Coordinator	Stadium Manager	Transportation Director
Restaurant/Food Service Manager	Training Manager	Telecommunication Marketer	Trust Administrator
Sales Manager	Quality Management	Traffic Manager	Urban Planner
Sales Representative	Sports Agent	Training Manager	Voice/Data Service Operations Manager
Stadium Manager			

### TRANSFERABLE SKILLS

Analyze and interpret data	Interpersonal skills	Problem-solving
Builds and leads teams aptly	Leadership	Quality Management
Communicates ideas and concepts to others	Lean Thinking	Reads, writes, and speaks proficiently
Comprehends ethical issues	Numerical computation	Responds spontaneously and works well under pressure
Computer literacy	Operates and uses information derived from computers	Solves problems and makes appropriate decisions
Coordinating activities	Oral & written communication	Sound decision-making
Critical thinking	Organizes, plans, coordinates, and directs activities	Six Sigma thinking
Cross-cultural skills	Organizing and planning activities	Systems thinking
Directing activities and staff	Possesses knowledge of small business management	Team player
Flexibility	Possesses proficiency in interpersonal communication	Understands global marketplace
Inspires productivity and loyalty from others	Possesses strong background in business, marketing, and human	Understands organizational development, policy, strategy, and structure

Attainment and demonstration of [NACE Career Readiness Competencies](#) help prepare for a successful transition into the workplace.

### CONTACT FOR ADDITIONAL INFORMATION

Department of Management - McCartney Hall 302 - 785.628.4201

### RELATED CAREER EXPLORATION LINKS

FHSU Career Development Office: [www.fhsu.edu/career/](http://www.fhsu.edu/career/)

Occupational Outlook Handbook: [www.bls.gov/ooh/](http://www.bls.gov/ooh/)



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