



AMENDMENT NUMBER 5
TO MASTER AGREEMENT EI00140-2021MA
BETWEEN
EDUCATIONAL & INSTITUTIONAL COOPERATIVE SERVICES, INC.
AND
STEELCASE INC.

This **AMENDMENT NUMBER FIVE** ("Amendment") is made between **Educational & Institutional Cooperative Services, Inc.**, 2 Jericho Plaza, Suite 309, Jericho, New York 11753 ("E&I") and **Steelcase Inc.**, 901 44th Street, S.E., Grand Rapids, Michigan, 49508 ("Supplier").

WHEREAS, E&I and Supplier are parties to an Agreement for Premium Office Furniture, dated February 28, 2022 ("Agreement"); and

WHEREAS, the Parties wish to amend said Agreement under the following terms and conditions; and

NOW THEREFORE, the Parties do hereby mutually agree as follows:

1. Attachment A (E&I Discount Schedule) shall be deleted in its entirety and replaced with the revised Attachment A to reflect the inclusion of additional products to the AMQ Catalog product line which is attached hereto and incorporated herein by reference.
2. Except as provided in this Amendment, all other terms and conditions of the Agreement, as amended, remain unchanged and in full force and effect. This Amendment becomes binding when signed by both parties.
3. Each Party agrees that the electronic signatures whether digital or encrypted, of the Parties included in this Amendment are intended to authenticate this writing and to have the same force and effect as manual signatures. Delivery of a copy of this Amendment or any other document contemplated hereby bearing an original or electronic signature by electronic mail in portable document format (.pdf) form, or by any other electronic means intended to preserve the original graphic and pictorial appearance of a document, will have the same effect as physical delivery of the paper document bearing an original or electronic signature.

IN WITNESS WHEREOF, the parties hereto have executed this Amendment as of March 6, 2023.

STEELCASE INC.

E&I COOPERATIVE SERVICES, INC.

DocuSigned by:

 Signature

DocuSigned by:

 Signature

Megan Maguire
 Printed Name

Jill Schunk
 Printed Name

Manager, Pricing & Contracts
 Title

Sr. Vice President, Sourcing
 Title

3/13/2023 | 3:13 PM CET
 Date

3/13/2023 | 4:26 PM EDT
 Date



AMENDMENT NUMBER 5
TO MASTER AGREEMENT EI00140-2021MA
BETWEEN
EDUCATIONAL & INSTITUTIONAL COOPERATIVE SERVICES, INC.
AND
STEELCASE INC.

Attachment A
<Pricing/Discount> Schedule

The price for products listed hereunder shall be those prices shown in the current applicable Price List in effect at the time the purchase order is placed, less the discounts on the items listed below.

| Steelcase Products | Price List / Order Size (in USD) | | |
|--------------------------------|----------------------------------|---------------------------|--------------------------|
| | Discounts off List | | |
| | Drop Ship | | |
| | \$1 - \$50,000 List | \$50,001 - \$150,000 List | \$150,001 list and above |
| 200 Series Laterals | 60.12% | 62.00% | Negotiable |
| 453 Criterion | 61.00% | 62.00% | Negotiable |
| 462 Leap | 59.76% | 61.13% | Negotiable |
| 464 Leap Work Lounge | 50.00% | 52.00% | Negotiable |
| 466 Reply | 56.10% | 57.18% | Negotiable |
| 475 Player | 58.50% | 60.50% | Negotiable |
| 487 Cachet Seating | 53.00% | 54.50% | Negotiable |
| 490 Move | 53.00% | 54.50% | Negotiable |
| 800 Laterals | 57.93% | 63.25% | Negotiable |
| 900 Laterals | 57.93% | 63.25% | Negotiable |
| Adjustable Tables - Airtouch | 58.50% | 62.00% | Negotiable |
| Adjustable Tables - Series 5 | 49.00% | 50.00% | Negotiable |
| Akira Tables | 50.00% | 52.00% | Negotiable |
| Amia | 56.10% | 57.18% | Negotiable |
| Answer | 61.00% | 63.03% | Negotiable |
| Answer Beam | 61.00% | 63.03% | Negotiable |
| Answer Fence | 61.00% | 63.03% | Negotiable |
| Answer Freestanding Desking | 61.00% | 63.03% | Negotiable |
| Architectural Modular Power | 52.00% | 54.00% | Negotiable |
| Aspekt Series | 45.00% | 47.00% | Negotiable |
| Avenir | 60.00% | 62.00% | Negotiable |
| B Free - Furniture | 46.00% | 48.00% | Negotiable |
| B Free - Seating | 46.00% | 48.00% | Negotiable |
| Bottomline Task Light | 50.00% | 51.00% | Negotiable |
| Brody Lounge Seating | 43.00% | 45.63% | Negotiable |
| CF Series Intro | 48.75% | 51.22% | Negotiable |
| c:scape | 46.00% | 51.23% | Negotiable |
| Steelcase Casegood Accessories | 45.00% | 47.00% | Negotiable |
| cobi | 52.50% | 54.00% | Negotiable |
| Convey | 45.00% | 47.00% | Negotiable |
| Cura Seating | 45.00% | 47.00% | Negotiable |
| Currency | 54.00% | 57.00% | Negotiable |
| Davenport | 45.00% | 47.00% | Negotiable |
| Divisio Screens | 47.72% | 51.23% | Negotiable |
| Duo Storage For Answer | 58.50% | 63.25% | Negotiable |
| Duo Storage For Montage | 58.51% | 60.50% | Negotiable |

**AMENDMENT NUMBER 5
TO MASTER AGREEMENT EI00140-2021MA
BETWEEN
EDUCATIONAL & INSTITUTIONAL COOPERATIVE SERVICES, INC.
AND
STEELCASE INC.**

| Steelcase Products | Price List / Order Size (in USD) | | |
|------------------------------|----------------------------------|---------------------------|--------------------------|
| | Discounts off List | | |
| | Drop Ship | | |
| | \$1 - \$50,000 List | \$50,001 - \$150,000 List | \$150,001 list and above |
| Duo Storage For Post & Beam | 58.51% | 60.50% | Negotiable |
| Elbrook | 51.88% | 53.96% | Negotiable |
| Elective Elements | 54.04% | 57.93% | Negotiable |
| Elective Elements Parameters | 54.04% | 57.93% | Negotiable |
| Embold | 45.00% | 47.00% | Negotiable |
| Empath Recliner Seating | 45.00% | 47.00% | Negotiable |
| Everwall | 50.00% | 51.84% | Negotiable |
| eno Accessories | 54.00% | 54.00% | Negotiable |
| eno Whiteboards | 54.00% | 54.00% | Negotiable |
| Exchange Tables | 45.00% | 47.00% | Negotiable |
| FitWork | 43.00% | 50.00% | Negotiable |
| Flex | 47.00% | 51.95% | Negotiable |
| Flex Had | 47.00% | 51.95% | Negotiable |
| Flex Mobile Power | 48.13% | 51.22% | Negotiable |
| Flow | 40.00% | 41.00% | Negotiable |
| Folio | 45.00% | 47.00% | Negotiable |
| FrameOne | 50.50% | 53.70% | Negotiable |
| Gesture | 55.00% | 56.48% | Negotiable |
| Groupwork | 54.00% | 57.00% | Negotiable |
| High Density Storage | 58.50% | 63.25% | Negotiable |
| i2i | 52.50% | 54.00% | Negotiable |
| Irys | 50.00% | 51.22% | Negotiable |
| Kart Seating | 50.00% | 52.00% | Negotiable |
| Kick | 59.00% | 62.00% | Negotiable |
| Kick Freestanding Casegoods | 59.00% | 62.00% | Negotiable |
| LED Linear | 49.00% | 51.23% | Negotiable |
| LED Shelf Light | 50.00% | 51.00% | Negotiable |
| Leela | 45.00% | 47.00% | Negotiable |
| Low Profile Floor | 52.00% | 54.00% | Negotiable |
| Mackinac | 50.50% | 55.00% | Negotiable |
| Max Stacker III | 58.00% | 60.00% | Negotiable |
| media:scape | 44.00% | 45.00% | Negotiable |
| media:scape Lounge | 44.00% | 45.00% | Negotiable |
| Migration | 52.67% | 53.50% | Negotiable |
| Migration SE Bench | 52.67% | 53.50% | Negotiable |
| Migration SE Desk | 52.67% | 53.50% | Negotiable |
| Mineral Recliner Seating | 45.00% | 47.00% | Negotiable |
| Mitra Recliner & Sleeper | 45.00% | 47.00% | Negotiable |
| Mitra Series | 45.00% | 47.00% | Negotiable |
| Mobile Overbed Tables | 45.00% | 47.00% | Negotiable |
| Montage | 58.50% | 62.00% | Negotiable |
| Motif | 40.00% | 41.00% | Negotiable |



AMENDMENT NUMBER 5
TO MASTER AGREEMENT EI00140-2021MA
BETWEEN
EDUCATIONAL & INSTITUTIONAL COOPERATIVE SERVICES, INC.
AND
STEELCASE INC.

| Steelcase Products | Price List / Order Size (in USD) | | |
|--------------------------------|----------------------------------|---------------------------|--------------------------|
| | Discounts off List | | |
| | Drop Ship | | |
| | \$1 - \$50,000 List | \$50,001 - \$150,000 List | \$150,001 list and above |
| Neighbor Seating | 45.00% | 47.00% | Negotiable |
| Node | 52.50% | 55.10% | Negotiable |
| Wiesner Hager Nooi | 47.50% | 49.70% | Negotiable |
| Ology Bench | 50.00% | 51.95% | Negotiable |
| Ology Desk | 50.00% | 51.95% | Negotiable |
| Opus | 45.00% | 47.00% | Negotiable |
| Outlook Jarrah | 45.00% | 47.00% | Negotiable |
| Outlook Sequoia | 45.00% | 47.00% | Negotiable |
| Overfile Cabinets | 57.93% | 63.25% | Negotiable |
| Park | 45.00% | 47.00% | Negotiable |
| Pathways Power & Communication | 58.50% | 62.00% | Negotiable |
| Payback | 54.00% | 57.00% | Negotiable |
| Pocket | 45.00% | 47.00% | Negotiable |
| Post & Beam System | 58.50% | 60.50% | Negotiable |
| Powerstrip Intro | 48.75% | 51.22% | Negotiable |
| Premium Whiteboard | 49.36% | 52.76% | Negotiable |
| Privacy Walls | 47.00% | 50.00% | Negotiable |
| PW LSG | 48.75% | 50.00% | Negotiable |
| Qivi | 50.00% | 53.00% | Negotiable |
| Qt Pro | 52.00% | 54.00% | Negotiable |
| Regard | 45.00% | 47.00% | Negotiable |
| Relay Arm | 45.00% | 47.00% | Negotiable |
| RoomWizard 2.0 | 47.50% | 47.50% | Negotiable |
| Sans | 40.00% | 41.00% | Negotiable |
| Sarto Privacy Modesty Screen | 48.34% | 53.61% | Negotiable |
| Sawyer | 54.00% | 57.00% | Negotiable |
| Senza | 45.00% | 47.00% | Negotiable |
| Siento Seating | 51.59% | 53.59% | Negotiable |
| Sieste Seating | 45.00% | 47.00% | Negotiable |
| Sieste Sleeper | 45.00% | 47.00% | Negotiable |
| Sieste Tables | 45.00% | 47.00% | Negotiable |
| SILQ Seating | 48.75% | 52.74% | Negotiable |
| Soffio Screen | 46.88% | 53.05% | Negotiable |
| Sorrel Series | 45.00% | 47.00% | Negotiable |
| Standard Lighting | 61.00% | 64.50% | Negotiable |
| Steelcase Series 1 | 55.62% | 57.61% | Negotiable |
| Steelcase Series 2 | 55.00% | 56.71% | Negotiable |
| Studio | 33.33% | 35.90% | Negotiable |
| Studio B | 33.33% | 35.90% | Negotiable |
| Surround | 45.00% | 47.00% | Negotiable |
| Sylvi Lounge | 44.38% | 46.95% | Negotiable |
| Sync | 45.00% | 47.00% | Negotiable |



AMENDMENT NUMBER 5
TO MASTER AGREEMENT EI00140-2021MA
BETWEEN
EDUCATIONAL & INSTITUTIONAL COOPERATIVE SERVICES, INC.
AND
STEELCASE INC.

| Steelcase Products | Price List / Order Size (in USD) | | |
|---|----------------------------------|---------------------------|--------------------------|
| | Discounts off List | | |
| | Drop Ship | | |
| | \$1 - \$50,000 List | \$50,001 - \$150,000 List | \$150,001 list and above |
| Tava | 45.00% | 47.00% | Negotiable |
| Tenor | 51.56% | 54.60% | Negotiable |
| Think - Task | 56.10% | 57.18% | Negotiable |
| Thread Floor Power System | 43.00% | 44.00% | Negotiable |
| TS Bins & Shelves | 60.12% | 62.00% | Negotiable |
| TS Fixed Pedestals | 60.12% | 62.00% | Negotiable |
| TS Large Storage Cabinets | 60.12% | 62.38% | Negotiable |
| TS Laterals | 60.12% | 62.38% | Negotiable |
| TS Mobile Pedestals | 60.12% | 62.00% | Negotiable |
| TS Tower Too | 60.12% | 62.00% | Negotiable |
| TS Underworksurface Latera | 60.12% | 62.00% | Negotiable |
| TS Worksurfaces | 60.12% | 62.00% | Negotiable |
| Umami | 45.00% | 47.00% | Negotiable |
| Universal Bookcases | 58.50% | 63.25% | Negotiable |
| Universal Combination Cabinets | 58.50% | 63.25% | Negotiable |
| Universal Hard Surface Screen | 48.00% | 53.61% | Negotiable |
| Universal ITC/OTC Bins/Shelves | 61.00% | 63.03% | Negotiable |
| Universal Lateral Files | 58.50% | 63.25% | Negotiable |
| Universal Pedestals | 61.00% | 63.03% | Negotiable |
| Universal Privacy Screens | 48.00% | 53.61% | Negotiable |
| Universal Storage Cabinets | 58.50% | 63.25% | Negotiable |
| Universal Storage Laminate | 58.50% | 63.25% | Negotiable |
| Universal System Worksurface-Wood | 58.50% | 63.25% | Negotiable |
| Universal Towers | 58.50% | 63.25% | Negotiable |
| Universal Wardrobe Cabinets | 58.50% | 63.25% | Negotiable |
| Universal Workstation Verticals | 58.50% | 63.25% | Negotiable |
| Universal Lockers | 57.93% | 63.25% | Negotiable |
| Universal Storage Accessories | 58.50% | 63.25% | Negotiable |
| Universal System Screens | 61.00% | 63.03% | Negotiable |
| Universal System Worksurfaces | 61.00% | 63.03% | Negotiable |
| Universal Tables | 61.00% | 63.03% | Negotiable |
| Utility Lighting | 61.00% | 64.50% | Negotiable |
| V.I.A. | 48.10% | 51.00% | Negotiable |
| V.I.A. LSG | 48.10% | 50.00% | Negotiable |
| Verb | 52.00% | 55.00% | Negotiable |
| Verge Stool | 45.00% | 47.00% | Negotiable |
| Verlay | 52.50% | 54.57% | Negotiable |
| Work Tents | 50.00% | 53.35% | Negotiable |
| X-Tenz | 45.00% | 47.00% | Negotiable |
| Balance of Coalesce (other than the Exceptions below) | 50.00% | 50.00% | Negotiable |



AMENDMENT NUMBER 5
TO MASTER AGREEMENT EI00140-2021MA
BETWEEN
EDUCATIONAL & INSTITUTIONAL COOPERATIVE SERVICES, INC.
AND
STEELCASE INC.

| Steelcase Products | Price List / Order Size (in USD) | | |
|--|----------------------------------|---------------------------|--------------------------|
| | Discounts off List | | |
| | Drop Ship | | |
| | \$1 - \$50,000 List | \$50,001 - \$150,000 List | \$150,001 list and above |
| Balance of Orangebox Pods (other than the Exceptions below) | 42.75% | 44.25% | Negotiable |
| Balance of Orangebox (other than the Exceptions below) | 42.75% | 45.00% | Negotiable |
| Balance of Polyvision by Designtex (other than the Exceptions below) | 41.56% | 44.21% | Negotiable |
| Balance of Steelcase Steel (other than the Exceptions below) | 58.00% | 60.00% | Negotiable |
| Balance of Steelcase Health (other than the Exceptions below) | 45.00% | 47.00% | Negotiable |
| Balance of Turnstone (other than the Exceptions below) | 54.00% | 57.00% | Negotiable |
| Balance of West Elm (other than the Exceptions below) | 49.00% | 50.50% | Negotiable |
| Balance of Wood (other than the Exceptions below) | 51.00% | 53.00% | Negotiable |
| Balance of Worktools (other than the Exceptions below) | 49.00% | 52.30% | Negotiable |
| Service Parts Coalesse | 35.00% | 35.00% | 35.00% |
| Service Parts Steel | 35.00% | 35.00% | 35.00% |
| Service Parts Turnstone | 35.00% | 35.00% | 35.00% |
| Service Parts Wood | 35.00% | 35.00% | 35.00% |
| Balance of Viccarbe (other than Exceptions below) | 38.13% | 40.85% | Negotiable |

| Partner Products | Price List / Order Size (in USD) | | |
|------------------|----------------------------------|-----------------------------------|----------------------------------|
| | Discounts off Partner MSRP | | |
| | Drop Ship | | |
| | \$1 - \$50,000 Partner MSRP | \$50,001 - \$150,000 Partner MSRP | \$150,001 Partner MSRP and above |
| Bolia | 8.75% | 10.98% | Negotiable |
| Extremis | 22.50% | 24.39% | Negotiable |
| FLOS Lighting | 12.50% | 14.63% | Negotiable |
| Mattiazzi | 43.75% | 46.34% | Negotiable |
| Mooodi | 6.88% | 9.76% | Negotiable |
| Mooodi Carpets | 6.88% | 9.76% | Negotiable |
| Tom Dixon | 12.50% | 15.85% | Negotiable |
| Kwickscreen | 2.50% | 8.54% | Negotiable |



AMENDMENT NUMBER 5
TO MASTER AGREEMENT EI00140-2021MA
BETWEEN
EDUCATIONAL & INSTITUTIONAL COOPERATIVE SERVICES, INC.
AND
STEELCASE INC.

| Steelcase Products | Price List / Order Size (in USD) | | |
|--------------------------------|----------------------------------|---------------------------|--------------------------|
| | Discounts off List | | |
| | Delivered & Installed | | |
| | \$1 - \$50,000 List | \$50,001 - \$150,000 List | \$150,001 list and above |
| 200 Series Laterals | 56.12% | 58.00% | Negotiable |
| 453 Criterion | 57.00% | 58.00% | Negotiable |
| 462 Leap | 55.76% | 57.13% | Negotiable |
| 464 Leap Work Lounge | 46.00% | 48.00% | Negotiable |
| 466 Reply | 52.10% | 53.18% | Negotiable |
| 475 Player | 54.50% | 56.50% | Negotiable |
| 487 Cachet Seating | 49.00% | 50.50% | Negotiable |
| 490 Move | 49.00% | 50.50% | Negotiable |
| 800 Laterals | 53.93% | 59.25% | Negotiable |
| 900 Laterals | 53.93% | 59.25% | Negotiable |
| Adjustable Tables - Airtouch | 54.50% | 58.00% | Negotiable |
| Adjustable Tables - Series 5 | 45.00% | 46.00% | Negotiable |
| Akira Tables | 46.00% | 48.00% | Negotiable |
| Amia | 52.10% | 53.18% | Negotiable |
| Answer | 57.00% | 59.03% | Negotiable |
| Answer Beam | 57.00% | 59.03% | Negotiable |
| Answer Fence | 57.00% | 59.03% | Negotiable |
| Answer Freestanding Desking | 57.00% | 59.03% | Negotiable |
| Architectural Modular Power | Negotiable | Negotiable | Negotiable |
| Aspekt Series | 41.00% | 43.00% | Negotiable |
| Avenir | 56.00% | 58.00% | Negotiable |
| B Free - Furniture | 42.00% | 44.00% | Negotiable |
| B Free - Seating | 42.00% | 44.00% | Negotiable |
| Bottomline Task Light | 46.00% | 47.00% | Negotiable |
| Brody Lounge Seating | 39.00% | 41.63% | Negotiable |
| CF Series Intro | 44.75% | 47.22% | Negotiable |
| c:scape | 42.00% | 47.23% | Negotiable |
| Steelcase Casegood Accessories | 41.00% | 43.00% | Negotiable |
| cobi | 48.50% | 50.00% | Negotiable |
| Convey | 41.00% | 43.00% | Negotiable |
| Cura Seating | 41.00% | 43.00% | Negotiable |
| Currency | 50.00% | 53.00% | Negotiable |
| Davenport | 41.00% | 43.00% | Negotiable |
| Divisio Screens | 43.72% | 47.23% | Negotiable |
| Duo Storage For Answer | 54.50% | 59.25% | Negotiable |
| Duo Storage For Montage | 54.51% | 56.50% | Negotiable |
| Duo Storage For Post & Beam | 54.51% | 56.50% | Negotiable |
| Elbrook | 47.88% | 49.96% | Negotiable |
| Elective Elements | 50.04% | 53.93% | Negotiable |
| Elective Elements Parameters | 50.04% | 53.93% | Negotiable |
| Embold | 41.00% | 43.00% | Negotiable |
| Empath Recliner Seating | 41.00% | 43.00% | Negotiable |



AMENDMENT NUMBER 5
TO MASTER AGREEMENT EI00140-2021MA
BETWEEN
EDUCATIONAL & INSTITUTIONAL COOPERATIVE SERVICES, INC.
AND
STEELCASE INC.

| Steelcase Products | Price List / Order Size (in USD) | | |
|-----------------------------|----------------------------------|---------------------------|--------------------------|
| | Discounts off List | | |
| | Delivered & Installed | | |
| | \$1 - \$50,000 List | \$50,001 - \$150,000 List | \$150,001 list and above |
| eno Accessories | 50.00% | 50.00% | Negotiable |
| eno Whiteboards | 50.00% | 50.00% | Negotiable |
| Exchange Tables | 41.00% | 43.00% | Negotiable |
| FitWork | 39.00% | 46.00% | Negotiable |
| Flex | 43.00% | 47.95% | Negotiable |
| Flex Had | 43.00% | 47.95% | Negotiable |
| Flex Mobile Power | 44.13% | 47.22% | Negotiable |
| Flow | Negotiable | Negotiable | Negotiable |
| Folio | 41.00% | 43.00% | Negotiable |
| FrameOne | 46.50% | 49.70% | Negotiable |
| Gesture | 51.00% | 52.48% | Negotiable |
| Groupwork | 50.00% | 53.00% | Negotiable |
| High Density Storage | 54.50% | 59.25% | Negotiable |
| i2i | 48.50% | 50.00% | Negotiable |
| Irys | Negotiable | Negotiable | Negotiable |
| Kart Seating | 46.00% | 48.00% | Negotiable |
| Kick | 55.00% | 58.00% | Negotiable |
| Kick Freestanding Casegoods | 55.00% | 58.00% | Negotiable |
| LED Linear | 45.00% | 47.23% | Negotiable |
| LED Shelf Light | 46.00% | 47.00% | Negotiable |
| Leela | 41.00% | 43.00% | Negotiable |
| Low Profile Floor | Negotiable | Negotiable | Negotiable |
| Mackinac | 46.50% | 51.00% | Negotiable |
| Max Stacker III | 54.00% | 56.00% | Negotiable |
| media:scape | 40.00% | 41.00% | Negotiable |
| media:scape Lounge | 40.00% | 41.00% | Negotiable |
| Migration | 48.67% | 49.50% | Negotiable |
| Migration SE Bench | 48.67% | 49.50% | Negotiable |
| Migration SE Desk | 48.67% | 49.50% | Negotiable |
| Mineral Recliner Seating | 41.00% | 43.00% | Negotiable |
| Mitra Recliner & Sleeper | 41.00% | 43.00% | Negotiable |
| Mitra Series | 41.00% | 43.00% | Negotiable |
| Mobile Overbed Tables | 41.00% | 43.00% | Negotiable |
| Montage | 54.50% | 58.00% | Negotiable |
| Motif | Negotiable | Negotiable | Negotiable |
| Neighbor Seating | 41.00% | 43.00% | Negotiable |
| Node | 48.50% | 51.10% | Negotiable |
| Wiesner Hager Nooi | 43.50% | 45.70% | Negotiable |
| Ology Bench | 46.00% | 47.95% | Negotiable |
| Ology Desk | 46.00% | 47.95% | Negotiable |
| Opus | 41.00% | 43.00% | Negotiable |
| Outlook Jarrah | 41.00% | 43.00% | Negotiable |



AMENDMENT NUMBER 5
TO MASTER AGREEMENT EI00140-2021MA
BETWEEN
EDUCATIONAL & INSTITUTIONAL COOPERATIVE SERVICES, INC.
AND
STEELCASE INC.

| Steelcase Products | Price List / Order Size (in USD) | | |
|--------------------------------|----------------------------------|---------------------------|--------------------------|
| | Discounts off List | | |
| | Delivered & Installed | | |
| | \$1 - \$50,000 List | \$50,001 - \$150,000 List | \$150,001 list and above |
| Outlook Sequoia | 41.00% | 43.00% | Negotiable |
| Overfile Cabinets | 53.93% | 59.25% | Negotiable |
| Park | 41.00% | 43.00% | Negotiable |
| Pathways Power & Communication | 54.50% | 58.00% | Negotiable |
| Payback | 50.00% | 53.00% | Negotiable |
| Pocket | 41.00% | 43.00% | Negotiable |
| Post & Beam System | 54.50% | 56.50% | Negotiable |
| Powerstrip Intro | 44.75% | 47.22% | Negotiable |
| Premium Whiteboard | Negotiable | Negotiable | Negotiable |
| Privacy Walls | Negotiable | Negotiable | Negotiable |
| PW LSG | Negotiable | Negotiable | Negotiable |
| Qivi | 46.00% | 49.00% | Negotiable |
| Qt Pro | Negotiable | Negotiable | Negotiable |
| Regard | 41.00% | 43.00% | Negotiable |
| Relay Arm | 41.00% | 43.00% | Negotiable |
| RoomWizard 2.0 | Negotiable | Negotiable | Negotiable |
| Sans | Negotiable | Negotiable | Negotiable |
| Sarto Privacy Modesty Screen | 44.34% | 49.61% | Negotiable |
| Sawyer | 50.00% | 53.00% | Negotiable |
| Senza | 41.00% | 43.00% | Negotiable |
| Siento Seating | 47.59% | 49.59% | Negotiable |
| Sieste Seating | 41.00% | 43.00% | Negotiable |
| Sieste Sleeper | 41.00% | 43.00% | Negotiable |
| Sieste Tables | 41.00% | 43.00% | Negotiable |
| SILQ Seating | 44.75% | 48.74% | Negotiable |
| Soffio Screen | 42.88% | 49.05% | Negotiable |
| Sorrel Series | 41.00% | 43.00% | Negotiable |
| Standard Lighting | 57.00% | 60.50% | Negotiable |
| Steelcase Series 1 | 51.62% | 53.61% | Negotiable |
| Steelcase Series 2 | 51.00% | 52.71% | Negotiable |
| Studio | Negotiable | Negotiable | Negotiable |
| Studio B | Negotiable | Negotiable | Negotiable |
| Surround | 41.00% | 43.00% | Negotiable |
| Sylvi Lounge | 40.38% | 42.95% | Negotiable |
| Sync | 41.00% | 43.00% | Negotiable |
| Tenor | 47.56% | 50.60% | Negotiable |
| Tava | 41.00% | 43.00% | Negotiable |
| Think - Task | 52.10% | 53.18% | Negotiable |
| Thread Floor Power System | Negotiable | Negotiable | Negotiable |
| TS Bins & Shelves | 56.12% | 58.00% | Negotiable |
| TS Fixed Pedestals | 56.12% | 58.00% | Negotiable |
| TS Large Storage Cabinets | 56.12% | 58.38% | Negotiable |

**AMENDMENT NUMBER 5
TO MASTER AGREEMENT EI00140-2021MA
BETWEEN
EDUCATIONAL & INSTITUTIONAL COOPERATIVE SERVICES, INC.
AND
STEELCASE INC.**

| Steelcase Products | Price List / Order Size (in USD) | | |
|--|----------------------------------|---------------------------|--------------------------|
| | Discounts off List | | |
| | Delivered & Installed | | |
| | \$1 - \$50,000 List | \$50,001 - \$150,000 List | \$150,001 list and above |
| TS Laterals | 56.12% | 58.38% | Negotiable |
| TS Mobile Pedestals | 56.12% | 58.00% | Negotiable |
| TS Tower Too | 56.12% | 58.00% | Negotiable |
| TS Underworksurface Latera | 56.12% | 58.00% | Negotiable |
| TS Worksurfaces | 56.12% | 58.00% | Negotiable |
| Umami | 41.00% | 43.00% | Negotiable |
| Universal Bookcases | 54.50% | 59.25% | Negotiable |
| Universal Combination Cabinets | 54.50% | 59.25% | Negotiable |
| Universal Hard Surface Screen | 44.00% | 49.61% | Negotiable |
| Universal ITC/OTC Bins/Shelves | 57.00% | 59.03% | Negotiable |
| Universal Lateral Files | 54.50% | 59.25% | Negotiable |
| Universal Pedestals | 57.00% | 59.03% | Negotiable |
| Universal Privacy Screens | 44.00% | 49.61% | Negotiable |
| Universal Storage Cabinets | 54.50% | 59.25% | Negotiable |
| Universal Storage Laminate | 54.50% | 59.25% | Negotiable |
| Universal System Worksurface-Wood | 54.50% | 59.25% | Negotiable |
| Universal Towers | 54.50% | 59.25% | Negotiable |
| Universal Wardrobe Cabinets | 54.50% | 59.25% | Negotiable |
| Universal Workstation Verticals | 54.50% | 59.25% | Negotiable |
| Universal Lockers | 53.93% | 59.25% | Negotiable |
| Universal Storage Accessories | 54.50% | 59.25% | Negotiable |
| Universal System Screens | 57.00% | 59.03% | Negotiable |
| Universal System Worksurfaces | 57.00% | 59.03% | Negotiable |
| Universal Tables | 57.00% | 59.03% | Negotiable |
| Utility Lighting | 57.00% | 60.50% | Negotiable |
| V.I.A. | Negotiable | Negotiable | Negotiable |
| V.I.A. LSG | Negotiable | Negotiable | Negotiable |
| Verb | 48.00% | 51.00% | Negotiable |
| Verge Stool | 41.00% | 43.00% | Negotiable |
| Verlay | 48.50% | 50.57% | Negotiable |
| Work Tents | 46.00% | 49.35% | Negotiable |
| X-Tenz | 41.00% | 43.00% | Negotiable |
| Balance of Coalesse (other than the Exceptions below) | 46.00% | 46.00% | Negotiable |
| Balance of Orangebox Pods (other than the Exceptions below) | Negotiable | Negotiable | Negotiable |
| Balance of Orangebox (other than the Exceptions below) | 38.75% | 41.00% | Negotiable |
| Balance of Polyvision by Designtex (other than the Exceptions below) | Negotiable | Negotiable | Negotiable |
| Balance of Steelcase Steel (other than the Exceptions below) | 54.00% | 56.00% | Negotiable |



AMENDMENT NUMBER 5
TO MASTER AGREEMENT EI00140-2021MA
BETWEEN
EDUCATIONAL & INSTITUTIONAL COOPERATIVE SERVICES, INC.
AND
STEELCASE INC.

| Steelcase Products | Price List / Order Size (in USD) | | |
|---|----------------------------------|-----------------------------------|----------------------------------|
| | Discounts off List | | |
| | Delivered & Installed | | |
| | \$1 - \$50,000 List | \$50,001 - \$150,000 List | \$150,001 list and above |
| Balance of Steelcase Health (other than the Exceptions below) | 41.00% | 43.00% | Negotiable |
| Balance of Turnstone (other than the Exceptions below) | 50.00% | 53.00% | Negotiable |
| Balance of West Elm (other than the Exceptions below) | 45.00% | 46.50% | Negotiable |
| Balance of Wood (other than the Exceptions below) | 47.00% | 49.00% | Negotiable |
| Balance of Worktools (other than the Exceptions below) | 45.00% | 48.30% | Negotiable |
| Service Parts Coalesse | Negotiable | Negotiable | Negotiable |
| Service Parts Steel | Negotiable | Negotiable | Negotiable |
| Service Parts Turnstone | Negotiable | Negotiable | Negotiable |
| Service Parts Wood | Negotiable | Negotiable | Negotiable |
| Balance of Viccarbe (other than Exceptions below) | 34.13% | 36.85% | Negotiable |
| Partner Products | Price List / Order Size (in USD) | | |
| | Discounts off Partner MSRP | | |
| | Delivered & Installed | | |
| | \$1 - \$50,000 Partner MSRP | \$50,001 - \$150,000 Partner MSRP | \$150,001 Partner MSRP and above |
| Bolia | 4.75% | 6.98% | Negotiable |
| Extremis | 18.50% | 20.39% | Negotiable |
| FLOS Lighting | 8.50% | 10.63% | Negotiable |
| Mattiazzi | 39.75% | 42.34% | Negotiable |
| Moooli | 2.88% | 5.76% | Negotiable |
| Moooli Carpets | 2.88% | 5.76% | Negotiable |
| Tom Dixon | 8.50% | 11.85% | Negotiable |
| Kwickscreen | -1.50% | 4.54% | Negotiable |
| Smith System Products | Price List / Order Size (in USD) | | |
| | Discounts off List | | |
| | Drop Ship | | |
| | \$1 - \$50,000 List | \$50,001 list and above | |
| All Smith System Catalogue Products | 35.00% | Negotiable | |
| AMQ Products | Price List / Order Size (in USD) | | |
| | Discounts off List | | |
| | Drop Ship | | |
| | \$1 - \$50,000 List | \$50,001 - \$150,000 List | \$150,001 list and above |
| AMQ Catalogue Products | 54.75% | 58.00% | Negotiable |



AMENDMENT NUMBER 5
TO MASTER AGREEMENT EI00140-2021MA
BETWEEN
EDUCATIONAL & INSTITUTIONAL COOPERATIVE SERVICES, INC.
AND
STEELCASE INC.

| | | | |
|--|--------|--------|------------|
| Activ, DT Riser, Iline, Kinex, Amobi, Concur, 3F, Revi, S-Series, Seating, Monitor Arms, Cable Management, Power Boxes | 54.75% | 58.00% | Negotiable |
| Embank | 55.20% | 58.13% | Negotiable |
| Tektis | 49.83% | 54.13% | Negotiable |
| Intro WorkTools | 54.76% | 57.90% | Negotiable |
| West Elm Work | 49.00% | 50.50% | Negotiable |

PARTNER PRODUCTS – A general term which includes third party products sold in accordance with an agreement which may result from this Agreement. Partner Products include: FLOS Lighting, Mitchell Gold + Bob Williams, Bolia, Extremis, Moooi, Moooi Carpets, Mattiazzi, Tom Dixon. The price for Partner Products purchased under an agreement which may result from this Agreement shall be the current Price List in effect at the time the purchase order is placed, less the minimum discounts on identified Partner Products listed above. Notwithstanding anything to the contrary, Product list-price adjustments for Partner Products will be made in conjunction with the price adjustments of Partner Products’ manufacturers and are not subject to written notification to E&I. The product selection evolves over time; availability is confirmed upon request at time of order. Any intellectual property related to Partner Products sold under an agreement which may result from this Agreement will be owned and retained by the manufacturer of such Products. Orders for Partner Products are not subject to change or cancellation without charge once the Order has been received. Steelcase will pass along any warranty with respect to Partner Products.

SMITH SYSTEM PRODUCTS – A third-party product which is manufactured by Smith System, Inc. (“Smith System”), a subsidiary company of Steelcase Inc. Notwithstanding anything to the contrary in an agreement which may result from this Agreement, product list-price adjustments for Smith System Products will be made in conjunction with the price adjustments of Smith System. Smith System shall provide sixty (60) days’ written notice to E&I prior to any such price list adjustment. Any intellectual property related to Smith System Products sold under an agreement which may result from this Agreement will be owned and retained by Smith System. Steelcase will pass along any warranty with respect to Smith System Products sold under an agreement which may result from this Agreement. Smith System Products are priced FOB factory and shipped FOB Dock McKinney, Texas 75069. Freight charges for Smith System Product shipments are prepaid and added to the invoice. Any installation charges will be extra. Cancellation or modification of Smith System Product orders must be submitted to the Smith System contact listed below in writing; in some cases, a cancellation fee may be charged if raw materials, work in progress or special products are involved. Smith System Product orders are invoiced on day of shipment. Smith System reserves the right to discontinue products and change product specifications and prices.

AMQ PRODUCTS – A third-party product which is manufactured by AMQ Solutions, LLC (“AMQ”), a subsidiary company of Supplier. Any intellectual property related to AMQ Products sold under an agreement which may result from this Agreement will be owned and retained by AMQ. Supplier will pass along any warranty with respect to AMQ Products sold under an agreement which may result from this Agreement. AMQ reserves the right to make changes in design and material, as well as discontinuance of parts and units when such action is deemed to be an improvement in design, function and/or construction.

EXCEPTIONS

- Steelcase Steel Price Lists: New Products.
- Steelcase Wood Price Lists: New Products.
- Worktools Price Lists: New Products.
- Turnstone Price Lists: New Products.
- Steelcase Health Price Lists: New Products.
- Coalesse Price Lists: New Products, Arzu, Nanimarquina Collection.
- Polyvision by DesignTex Price Lists: New Products.
- Orangebox Price Lists: New Products.



**AMENDMENT NUMBER 5
TO MASTER AGREEMENT EI00140-2021MA
BETWEEN
EDUCATIONAL & INSTITUTIONAL COOPERATIVE SERVICES, INC.
AND
STEELCASE INC.**

OTHER

- Due to such factors as limited street and building access, secondary transportation costs, union premiums, special permits, etc., installations in major market areas are subject to additional charges.
- Design Services are not included in the product price. The cost for design services, if any, will be quoted by Participating Dealer upon E&I or Member's request prior to commencement of such work.
- Installation will be performed by an authorized Steelcase dealer and is based on delivery during normal working hours within the authorized Steelcase dealer's standard service area. Additional charges may result if delivery and/or installation occurs outside the standard service area.
- Separate pricing and terms apply to architectural products, unless the products line is specifically identified above. Contact Dealer for pricing and availability.